

# Volvo Village of Norwell

www.volvovillagenorwell.com

August 23, 2010

Paul B. Consoletti, Sales Rep.  
Hunter Engineering Company

Dear Paul,

Volvo Village of Norwell is very satisfied with the selection of Hunter equipment purchased you had previously proposed to us. The Hunter promotion on your demo WA243 and HS401CM aligner helped to expedite the sale. Our alignment business has increased by 20%, due to the increased speed of alignment checks compared to our old Hunter G111 Aligner, and presenting color printouts to our customers. The moveable cameras are helpful being in a short bay. The Hunter RX9L Scissor Lift certainly has increased productivity compared to the old Hunter RL Lift.

The Road Force Balancer not only balances tires and wheels fast, but also helps solve ride complaints we would not find without it. The SmartWeight technology in the Road Force Balancer has saved approximately 1/3 the cost of wheel weights. The Hunter TCX550 Tire Changer is not only powerful, but quick and easy to use. The Wheel Lift options on both the Hunter balancer and tire changer promotes worker safety in the shop.

Sincerely,

Vincent Perri  
Service Manager

